

CAREER OPPORTUNITY

Job Title	Business Development Manager
Organisation	Outward Bound Australia
Location	Melbourne Victoria
Contract	Full time

About OBA

Established in 1956, Outward Bound is the heart and heritage of outdoor adventure and experiential learning in Australia. Outward Bound Australia has provided outdoor education programs for nearly 500,000 participants since its inception. Our programs include expedition-based adventures, travelling through National and State Parks, hiking, camping, climbing, paddling, caving to provide participants with opportunities for challenge and adventure – to build confidence, resilience, social skills, and connection with the natural environment. OBA is a part of an international network of Outward Bound schools in over 30 countries.

About the position

Combine your love of the outdoors and business development skills to make a difference working with Outward Bound Australia. This role has two aspects to it. Firstly, to develop our adventurous outdoor experiential learning programs, regenerating our Snowy River area after the bushfires and expanding our suite of programs across Victoria, including the Duke of Edinburgh Award.

Secondly, the role will help establish the National Centre for Outdoor Risk and Readiness (NatCORR). NatCORR is an outdoor industry wide initiative led by Outward Bound to prepare and respond to the risks and challenges associated with climate change. The role will promote and support workshops, risk management systems and tools, resource collation and stakeholder engagement.

This role works closely with outdoor practitioners, schools, and community groups. Manage and build relationships, support marketing and events in a small fun hardworking team. The role is located in Victoria with work from home and some regular travel – interstate and out to the bush!

The successful applicant will have:

- Understanding of outdoor experiential learning and experience in developing outdoor education programs.
- Relationships and networks with outdoor practitioners, schools, and the outdoors sector.
- Familiarity with National and State Parks and outdoor recreation opportunities within Victoria.
- Experience in leading and coordinating projects.
- Highly developed digital and communication skills.
- Relevant tertiary qualifications and experience in Education, Outdoor Leadership, project, or business management.
- A demonstrated ability to work flexibly in a team aligned with community service values and a love of the outdoors.
- Current drivers' licence.
- Current Working with Vulnerable People Check (Victoria).

Annual salary

\$90k - \$120k + super, depending on skills and experience.

Contact

To apply please send your resume with a cover letter to people@outwardbound.org.au by the 13th March, 2023.

Thank you for your interest. Only shortlisted applicants will be contacted.